

For the 1st Half of the fiscal year ended Mar. 31,2022

Nov. 25, 2021

**TSE 4401** 



## **Financial Results Overview**

FY2021 1st Half

Apr. 1, 2021 – Sep. 30, 2021

**President and Chief Executive Officer** 

**Hidetaka Shirozume** 

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- Progress of mid-term management plan ADX 2023
- Overseas Sales

1. FY2021/1H Consolidated Results

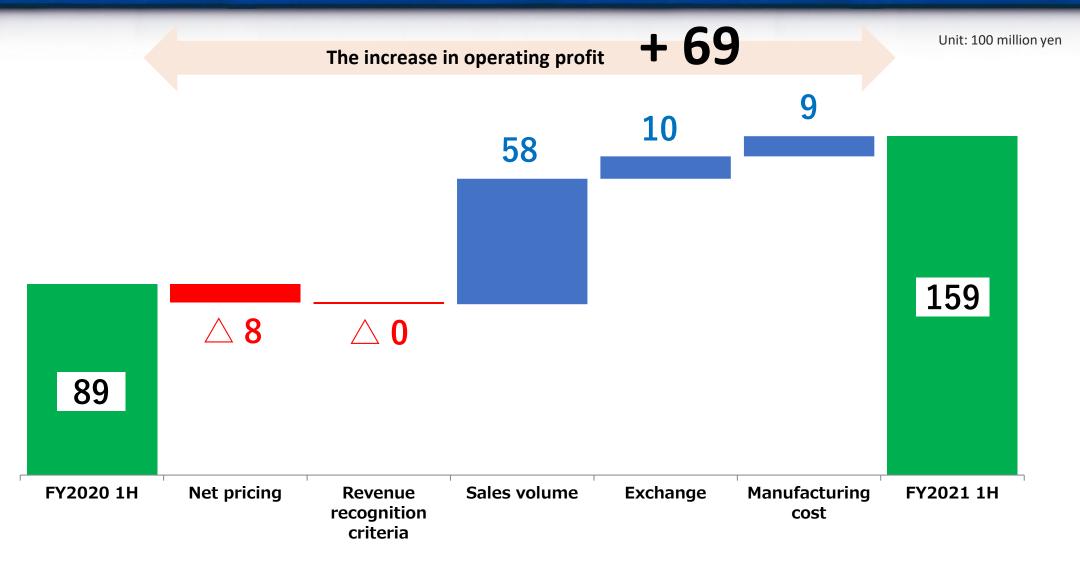
## **FY2021/1H Consolidated Results**

Unit: 100 million yen

	FY2020 1H	FY2021 1H	Change	Rate (%)
Net sales	1,386	1,684	297	21.5
Operating profit	89	159	69	77.6
Current profit	83	161	77	92.8
Profit attributable to owners of parent	57	106	49	86.7
Net profit per share (yen/share)	<b>55.4</b> yen	<b>103.5</b> yen	<b>48.0</b> yen	

Note: Figures are expressed in units of 100 million yen and have been rounded off.

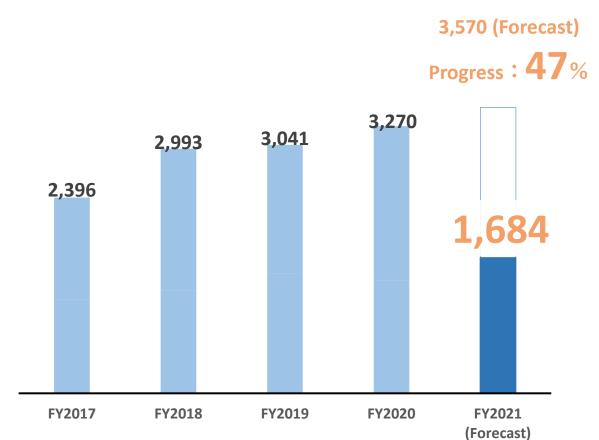
## **Analysis of Operating Profit**



Note: Figures are expressed in units of 100 million yen and have been rounded off.

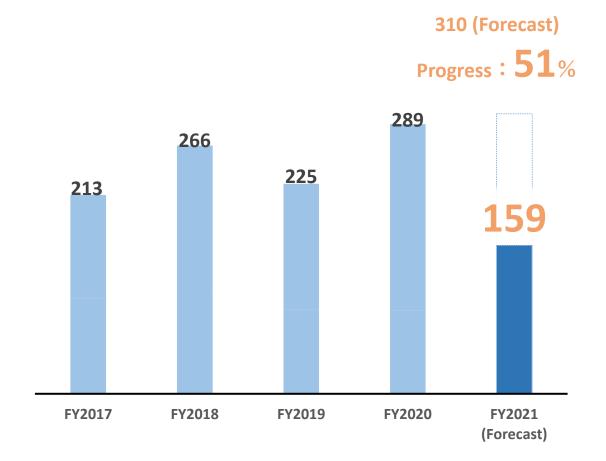
## **Trends in Consolidated Results**





Note: Figures are expressed in units of 100 million yen and have been rounded off.

#### **Operating profit**



## FY2021/1H Consolidated Results - By segment -

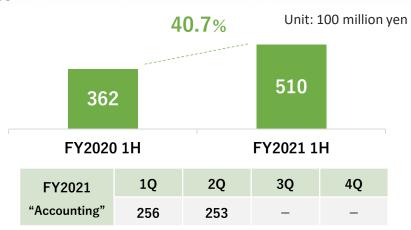
Unit: 100 million yen

	FY2020/1H	FY2021/1H	Change	Rate (%)	
ales	1,386	1,684	297	21.5	
Chemicals	729	963	234	32.1	
Polymer Additives	362	510	147	40.7	
Electronics and IT materials	133	179	46	34.	
Functional chemicals	233	273	40	17.2	
Food products	327	359	32	9.9	
Life Science	289	319	29	10.1	
Other	39	41	1	4.4	
perating profit	89	159	69	77.0	
Chemicals	71	142	70	97.0	
Polymer Additives	23	50	26	114.	
Electronics and IT materials	31	<i>56</i>	25	83.	
Functional chemicals	17	<i>35</i>	17	101.	
Food products	2	1	△ 0	△ 36.9	
Life Science	10	10	0	1.2	
Other	4	4	0	4.	

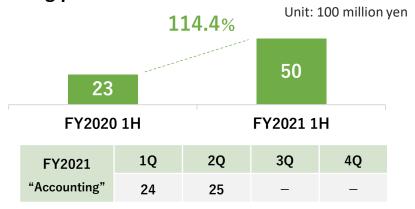
Note: Figures are expressed in units of 100 million yen and have been rounded off.

## Chemicals "Polymer additives"

#### Sales



#### **♦** Operating profit



Note: Figures are expressed in units of 100 million yen and have been rounded off.

#### Main factor (YoY)

- Increased sales of automobile-related products from a year earlier, despite being affected by reduced automobile production.
- Expansion of sales of environmentally friendly heavy metal-free stabilizers owing to a tightening of environmental regulations in Southeast Asia.
  - Automobile
     strong
     Nucleating Agents, Light Stabilizers, Plasticizers for Rubbers
  - Building material
     strong
     PVC Stabilizers, heavy-metal-free stabilizers
  - Food packaging, Medical usesteadyClarifying Agents
  - **♦** All plastic products

strong Antioxidants

♦ Home appliances frame

Main factor (YoY)

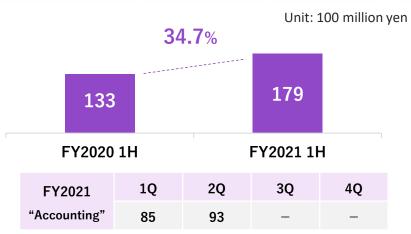
strong Flame retardants for Engineering plastics

# Sales volume Exchange Net pricing $\triangle$ 2

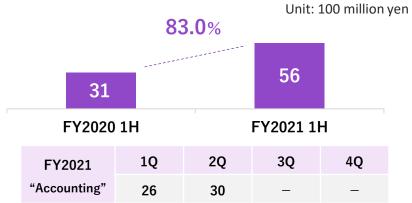
Unit: 100 million yen

## Chemicals "Electronics and IT materials"





#### Operating profit



Note: Figures are expressed in units of 100 million yen and have been rounded off.

#### Main factor (YoY)

- Expansion of sales of High-k materials for cutting-edge DRAM against the background of the acceleration of 5G communications and IoT.
- High-level production of panels and strong sales of all display-related materials although consumption as a result of people staying at home, for products such as TVs, has run its course.
- Semiconductor

Strong Photoacid generator used for semiconductor lithography
New products for advanced DRAM (High-k materials)

steady Products for NAND

Display

Photo(Light) Curing Resins for Optical film

Strong Photoinitiator for color filter

Etchants for Display

**Add Goodness** 

#### Main factor (YoY)

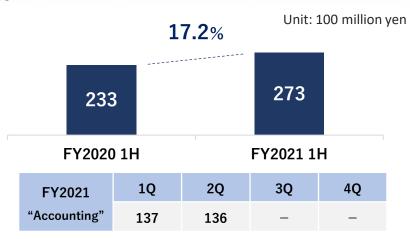
Sales volume Manufacturing cost 3

Exchange

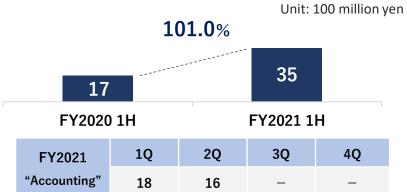
Unit: 100 million yen

## Chemicals "Functional chemicals"

#### Sales



#### **♦** Operating profit



Note: Figures are expressed in units of 100 million yen and have been rounded off.

#### Main factor (YoY)

- Increased sales of automobile-related products from a year earlier, despite being affected by reduced automobile production.
- Expansion of sales of environmentally friendly reactive emulsifiers, for overseas construction paints in particular.
- Automobile

Special-type epoxy resins, epoxy resin adhesives

- Architectural coatings and food packaging labels
  - strong Reactive emulsifier for water-based adhesive resin
- Chemicals for general industrial use

strong Peroxygen chemicals, Polypropylene glycol

Cosmetics and detergents

weak Surfactants

#### Main factor (YoY)

Sales volume

15

Manufacturing cost
5

Unit: 100 million yen

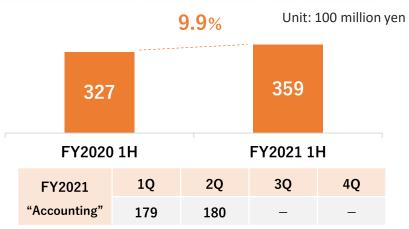
**Net pricing** 

 $\triangle$  4

Unit: 100 million yen

### **Food Products**

#### Sales



#### **♦** Operating profit

Unit: 100 million yen



Note: Figures are expressed in units of 100 million yen and have been rounded off.

#### Main factor (YoY)

- Steady sales of margarines and shortening, against the background of a recovery of domestic demands for sweet bread.
- Expansion of sales of the "*Marvelous*" series, which contributes to reducing food loss, reflecting the needs for stocking up on bread, etc. and new uses, including freezing and refrigerating.
- Bread, confectionery

steady Margarines, shortening

growth Functional Margarine for kneading "Marvelous"

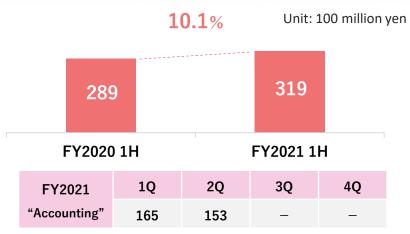
Western confectionery, dessert

strong Whipping cream



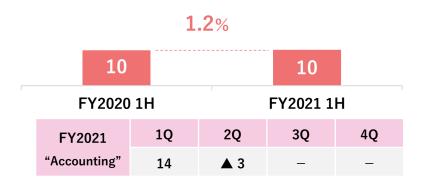
## Life Science "NIHON NOHYAKU"

#### Sales



#### **♦** Operating profit

Unit: 100 million yen



Note: Figures are expressed in units of 100 million yen and have been rounded off.

#### Main factor (YoY)

- Sales in Japan were made up for by strong sales of agrochemicals abroad, despite sluggish sales of agrochemicals and pharmaceuticals in Japan.
- Expansion of demand for acaricides due to increases in pests in North America.
- Agrochemicals

strong NORTH AMERICA, ASIA, BRASIL

weak JAPAN

Pharmaceuticals, others

weak Field of Nail Athlete's foot Topical antifungal agent Luliconazole

## 2. FY2021 Consolidated Forecasts and Business Strategy

## **Outlook for Market Environment in FY2021/2H**

World economy

Dull growth rate and increased uncertainty despite recovery mainly in developed countries.

		Market trend (outlook)		
Segment	Market	FY2021		Impact on business
Jeginent		1H	1 H=> 2 H	inipact on business
	Automobile	UP	DOWN	Polymer additives (Additives, Plasticizers, PVC Stabilizers)
	Building material		<b>&gt;</b>	Functional chemicals (Lubricant Additives, Special Type Epoxy Resins, Painting materials, Industrial Agents)
Chemicals	Electronic device (PCs • TVs)	<b>i</b>	Þ	Electronics & IT materials (Semiconductor materials, Photoacid generator, Photo(Light) Curing Resins, Photoinitiator)
	Cosmetics	FLAT		Functional chemicals (Cosmetic ingredients, Industrial agents)
	Hand wash, Disinfectant	<b>&gt;</b>		Functional chemicals (Surfactants)
Food	Mass merchants, CVS (Breads, sweets and desserts)		•	Food Products (Managina shartagina fillings sta)
	Tourism, Restaurant industry (Souvenir sweets)	<b>*</b>		Food Products (Margarines, shortening, fillings, etc.)
Life Science Agriculture				Agrochemicals (Insecticide, fungicide, herbicide)

## **Business risk factors in FY2021/2H**

**Shortage of electricity in China** 

Anxiety regarding materials procurement

Effects on plant operations (Zhejiang Jiangsu)

Reduced production of automobiles

Global shortage of semiconductors

Difficulty of parts procurement during the COVID-19 pandemic

Increased materials and logistics costs

Palm oil and petrochemical materials price increases

**Logistics congestion** 

Businesses that are greatly affected

**Polymer additives** 

**Food Products** 

**Polymer additives** 

**Functional chemicals** 

**Food Products** 

**Polymer additives** 

**Functional chemicals** 

## **Revision of Consolidated Financial Forecasts for FY2021**

Unit: 100 million yen

	Previous forecast (Aug. 11, 2021)					
	1H	2H	Full Year			
Sales	1,660	1,840	3,500			
Operating profit	150	150	300			
<b>Current profit</b>	156	149	305			
Profit attributable to owners of parent	99	91	190			
Net profit per share - yen/share -	¥ 95.9	¥ 88.1	¥ 184.0			

Newly revis	sed forecast (Nov	v. 12, 2021)	FY2020	Cha	nge
1H Results	<b>2H</b> Forecast	Full Year (a)	Results (b)	Amounts (a)-(b)	Rate (%)
1,684	1,885	3,570	3,270	299	9.1
159	150	310	289	20	7.0
161	153	315	292	22	7.6
106	93	200	164	35	21.8
¥ 103.5	¥ 90.7	¥ 194.2	¥ 159.0	¥ 35.2	-

		FY2021/2H Assumption
Exchange	¥ /\$	110.00
rate	¥ /€	133.00
Naphtha	¥ /KL	52,000

FY2020	Results
	106.06
	123.70
	31,325

Note: Figures are expressed in units of 100 million yen and have been rounded off.

## **FY2021 Consolidated Forecasts- By segment -**

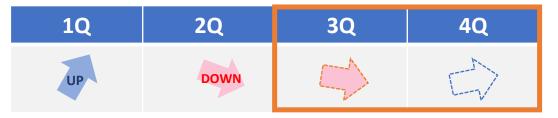
	Previous f	orecast (Au	ıg. 11, 2021)
Unit: 100 million yen	1H	2H	Full Year
Sales	1,660	1,840	3,500
Chemicals	945	920	1,865
Polymer Additives	475	455	930
Electronics and IT materials	190	180	370
Functional chemicals	280	285	<i>565</i>
Food products	363	387	750
Life Science	317	493	810
Other	35	40	75
Operating profit	150	150	300
Chemicals	129	108	237
Polymer Additives	47	35	82
Electronics and IT materials	50	<i>50</i>	100
Functional chemicals	32	23	<i>55</i>
Food products	5	5	10
Life Science	13	34	47
Other	3	3	6

Newly revis	ed forecast (No	v. 12, 2021)	FY2020	Cha	nge
1H Results	<b>2H</b> Forecast	Full Year (a)	Results (b)	Amount (a)-(b)	Rate (%)
1,684	1,885	3,570	3,270	299	9.1
963	969	1,933	1,758	174	9.9
510	489	1,000	938	61	6.6
179	185	365	297	67	22.9
273	294	568	522	45	8.6
359	390	750	700	49	7.1
319	490	810	714	95	13.3
41	35	77	97	△ 20	△ 20.9
159	150	310	289	20	7.0
142	117	260	203	56	27.8
50	39	90	75	14	19.9
56	54	111	76	34	45.3
35	23	59	52	6	13.4
1	<b>1</b>	0	13	<b>△ 13</b>	<b>△ 100.0</b>
10	34	45	60	<b>△ 15</b>	<b>△ 25.5</b>
4	0	5	11	△ 6	△ 58.1

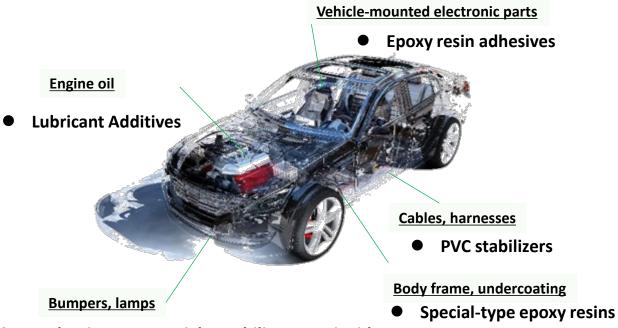
Note: Figures are expressed in units of 100 million yen and have been rounded off.

## **Automotive "Polymer Additives, Functional Chemicals"**

Prediction of automobile materials demand trends



#### Main automobile-related products



Nucleating Agents, Light Stabilizers, Antioxidants

■ Technological changes along with the transition to next-gen. HV and EV

## **Provision of key materials**

Advanced driver assistance systems **Epoxy resin adhesives** - Laser Curing Adhesive System Comfort Safety Ensure safety in the event of ignition Flame Retardants Thermal resistance Electric installation **PVC** stabilizers **Maximization of energy efficiency Lubricant Additives Energy Automobile body weight reduction (resinification)** saving **Nucleating Agents, Light Stabilizers, etc. Special-type epoxy resins** - Structural adhesive

## **Electronic Devices "Electronics and IT materials"**

## **Semiconductor**

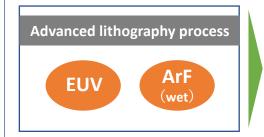
#### **Cutting-edge areas**

**High-k materials for advanced DRAM (New products)** 

In Korea from 2022 Fully starting integrated production

Striving to achieve the stable supply of major products to respond to the continuing increase of demand

#### Photoacid generator used for lithography processes



Existing

Quantity
increase



Product adoption

New

Promising shipments are expected in and after 2H

Commodity Chemicals (Etching gas, low-K materials)

In China Promotion of alliances with local companies

Securing sales channels by improving market presence and licensing

## **Display**

<u>Understanding the demands of industry and</u> <u>technological trends and responding to change</u>

Shift in Chinese market

Change of the supply chain

Panel supplydemand balance

Market cultivation in China

Strengthening sales in Japan, Korea, and Taiwan

**Etchants for Display** 

Strengthening sales using technical service bases in China

Photoinitiator for color filter

Domestic and global expansion of sales of major products and acceleration of the expansion into the Chinese market

**Photo(Light) Curing Resins for Optical film** 

Focusing on next-gen. display applications such as OLED

## **Bread Making and confectionery "Foods products"**

## Responding to a record rise of oil and fat ingredient prices

(Palm oil, soy oil, beef fat, pork fat)

#### **Activities up to the first half**

#### **Revision of sales prices (twice)**

Processed oils 2021/3/15  $\sim$ 

Margarines, Shortenings, etc.

Processed oils and foods  $2021/9/1 \sim$ 

Margarines, Shortenings, Whipping cream, etc.

- Improvement of plant productivity
- Reduction of fixed costs
- Sales expansion of functional materials



Net pricing (FY2021/1H Results) :  $\triangle$  0.8 billion yen

Since Autumn 2021, there has been progress in the review of sales prices across the entire industry.

#### Initiatives in the 2nd Half of FY2021

Continually focusing on ensuring the appropriateness of sales prices in and after 2H

#### Initiatives in the 2nd Half of FY2021

Establishment of a business model that is less affected by raw materials price changes

#### **Expansion of sales of high-value-added products**

Kneading oil and fats



Cream etc.

#### **Integration of breed varieties**



Further expansion of the *Marvelous* series

## **Agrochemicals "Life Science"**

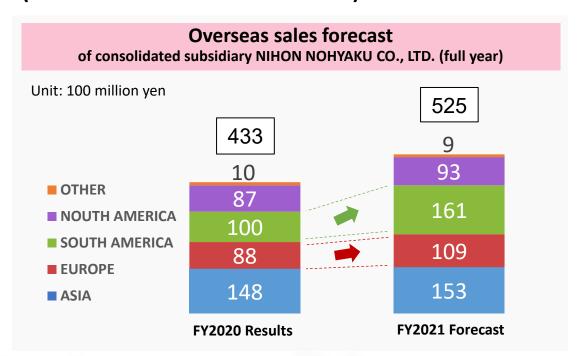
#### **Overseas**

#### **SIPCAM NICHINO BRASIL**

Establishment of a system for selling the insecticide flubendiamide

#### NICHINO EUROPE

Expansion of applications for the herbicide pyraflufen-ethyl (maximization of its sales volume)



#### **JAPAN**

From Oct. 1, 2021

## **Launch of Corteva's products**

- Expanding lineup of agrochemicals
- Proposing as a set with original developed items



**Increasing market share by strengthening sales** 

Concluding sales contracts and strengthening partnerships

Third largest agrochemical manufacturer globally by market share\*



\* FY2020 Results

## New product development "Polymer Additives"

**Target** 

Reducing environmental impact and establishing a resource-circulating society













**Eco-friendly products** 

#### **Environment-Friendly Polymer Additives for recycled resins - ADK CYCLOAID UPR Series**

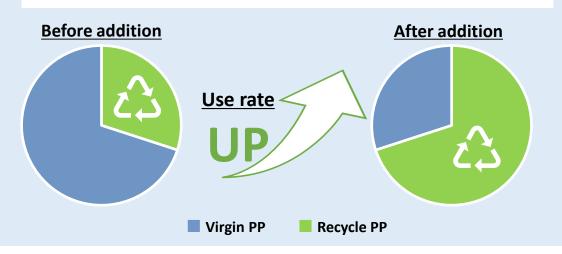
- > Adding functions to recycled resin equivalent to or higher than virgin materials
- ➤ While maintaining equivalent thermal stability, increasing the content of recycled materials in a composite by 200% or more

#### **Expansion of applications for recycled materials**



Making it possible to expand applications to applications that require higher performance





From now on

Expand the lineup to respond to various issues in the future market

## New product development "Functional chemicals"

Target

Decrease in car body weight due to electrification and FCV







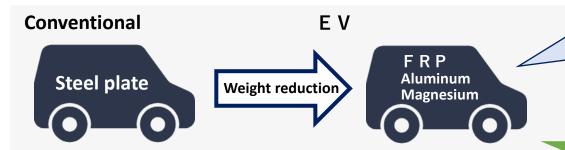








**Eco-friendly products ADEKA Innovative Value** 



Because of the multiple materials used in car bodies, it is necessary for assembly, bonding, and formation technologies to evolve and productivity to improve.

Bonding and adhesion

**Structural adhesive-ADEKA Resin Series** 

Promoting the shift from welding to bonding

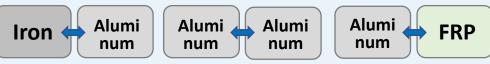
Bonding of different types resins

Welding is not required

Reducing environmental impact

ADEKA technology that enables EV / FCV

> Accelerating market development in various fields



Molding

**Resin for FRP/ Molding process** 

- **◆** Penetrating FRP / simplifying Molding process
  - Matrix resin for FRP

Making FRP car bodies through conventional Molding

- F to C (fiber-to-composite) Molding Process
  - Molds are not required
  - Directly laminated on a steel plate, which eliminates assembly
- ➤ Accelerating the expansion of applications to car bodies and other industries, etc.

From now on

Aim to increase market share by changing processes and materials for multi-material cars

## **New product development "Food Products"**



**Target** 

Reduction of food waste, Solving the labor shortage issue, New normal created by the COVID-19 pandemic









**Eco-friendly products ADEKA Innovative Value** 

## Marvelous series, a functional margarine

Released in 2020



**Gained a foothold** 

Major bread manufacturer

Effects of an extended durable life

Highly acclaimed

**Expanding the series to meet new needs while** maintaining the functionality of Marvelous

- **Continuation of deliciousness**
- Improving production efficiency

FY2021 "RISU BRAND" New Products

Marvelous SL (For kneading)

Functions of *Marvelous* **Preserving deliciousness** 

Microwave resistance **Good texture even** after heated



For chilled bun meals

Appealing to people with needs to stay at home and eat deli foods

Marvelous Associe (Pounds)

Functions of Marvelous **Preserving deliciousness** 

**Specialty of bakeries Bringing out flavors** and textures



For retailers

Appealing to people generating demand for stocking up on products and planned production

From now on

Expanding high-value-added products to respond to the need for something extra for deliciousness and the reduction of food waste

## Main capital investments in progress

Chiba Plant

Mie Plant

ADEKA AL OTAIBA MIDDLE EAST

**Electronics & IT materials** 

Photoacid generator and other semiconductor-related materials

**Target** 

**Cutting-Edge Photoresists** 

Formation of microscopic circuits through EUV/ArF exposure

Operation

Planned by FY2023



**Functional chemicals** 

**Epoxy resin adhesives** 

**Target** 

Vehicle-mounted electronic parts

High-accuracy bonding and attachment using laser bonding

Operation

Planned in Sep., 2023



**Polymer additives** 

**One-pack granule additives** 

Target

**Plastic products** 

**Sophistication of polyolefin resins** 

**Operation** 

Impact of COVID-19

Planned by the FY2022/1H \*



<sup>\*</sup> At first, the start of operations was planned for Jan., 2022.

## **Topics**

From Apr., 2021

Publication of the ADEKA Group's Health and Productivity Management Declaration

CSR

**Expand opportunities for utilizing human resources** 

Promoting the creation of an environment where employees are able to work healthily and actively



Exhibited for the 1st time at IR Fair for individual investors



**Announcement in Japanese** 



Nov. 2, 2021

**ADEKA KOREA receives "Industrial Service Medal"** 

Assessment

Polymer additives

**Electronics & IT materials** 

Activities contributing to the development of Korean and Asian industries and the Jeollabuk-do



Nov. 19, 2021

**Tokyo Stock Exchange's New Market Segments** 

## Selection of "Prime Market"

Application is to be prepared

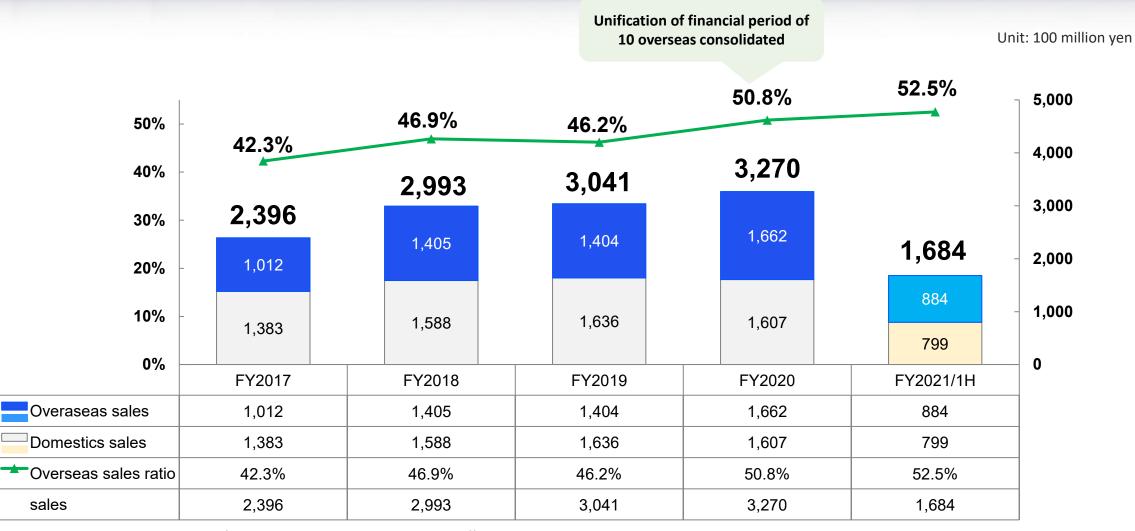
3. For Reference

## Progress of mid-term management plan ADX 2023

Unit: 100 million yen

	FY2021 Forecast  1st year of ADX 2023	FY2023 Target Final-year of ADX 2023
Operating profit	31 billion yen	35 billion yen
R O E	8.5 %	9 %
Capital investment	15 billion yen / Year	<b>50</b> billion yen/3years
Dividend Payout Ratio	30 % or higher	30% or higher
Annual dividend forecast	56 yen/share	Continue to consider the necessity of modification

#### **Overseas Sales - For reference -**



Note : Figures are expressed in units of 100 million yen and have been rounded off.



# FY2021/1H Supplemental Documents for Financial Results Overview

**Youji Shiga** 

- 1. Supplementary Data for consolidated Closing of Accounts
- 2. Management indexes, etc.
- 3. For Reference

## 1-1 Consolidated Balance Sheet

L	Init: 100 million yen	As of Mar. 31,2021	As of Sep. 31,2021	Change			As of Mar. 31,2021	As of Sep. 31,2021	Change
C	Current assets	2,555	2,634	79	lia	abilities	1,661	1,660	△ <b>1</b>
	Cash and deposits	842	876	33		Current liabilities	1,072	1,018	△ 54
	Notes and accounts receivable – trade, etc.	910	798	<b>△ 112</b>		Long-term liabilities	588	642	53
	Inventories	697	843	145	N	et assets	2,714	2,792	77
	Other	104	116	12		Shareholders' equity	2,120	2,199	78
F	ixed assets	1,821	1,818	△ <b>2</b>		Capital stock	229	230	0
	Tangible fixed assets	1,189	1,176	<b>△ 12</b>		Capital surplus	200	200	0
	Intangible fixed assets	161	166	5		Retained earnings	1,694	1,780	86
	Investment and other assets	470	475	4		Treasury stock	△ 4	<b>△ 12</b>	△ 8
						Accumulated other comprehensive income	159	158	$\triangle$ 1
					ı	Minority interests	434	434	0
Т	otal assets	4,376	4,452	76	To	otal liabilities and net assets	4,376	4,452	76

Note: Figures are expressed in units of 100 million yen and have been rounded off.

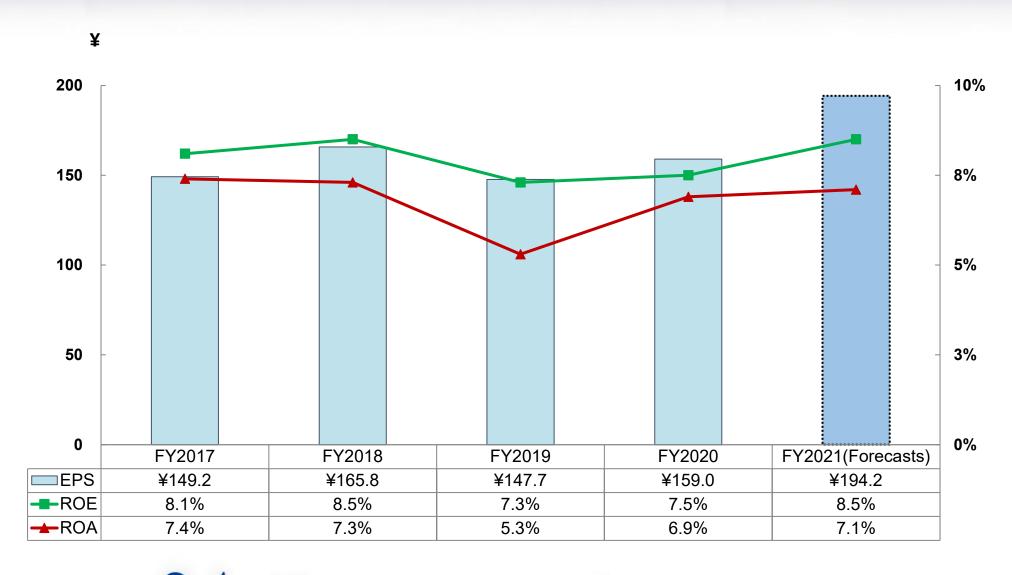
## 1 - 2 Cash Flow Statement

Unit: 100 million yen

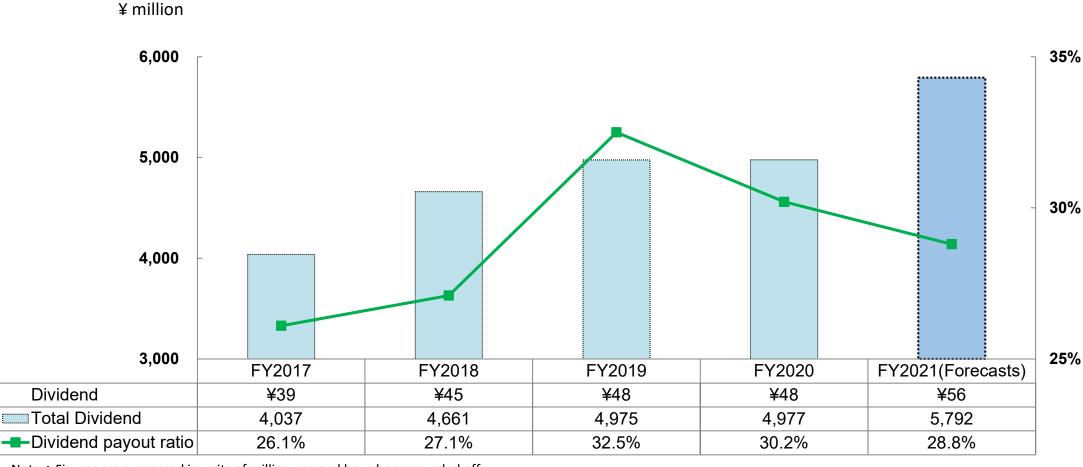
	<b>FY2020/1H</b> from April 1 to September 30, 2020	<b>FY2021/1H</b> from April 1 to September 30, 2021
Cash flows from operating activities	203	214
Cash flows from investing activities	△ 62	△ 54
Cash flows from financing activities	△ 71	△ 133
Effect of exchange-rate changes on cash and cash equivalents	△ 9	8
Net increase/decrease in cash and cash equivalents	60	36
Cash and cash equivalents at the beginning of period	608	821
Increase in cash and cash equivalents from inclusion of subsidiaries in consolidation	39	
Cash and cash equivalents at the end of period	708	857

Note: Figures are expressed in units of 100 million yen and have been rounded off.

## 2 - 1 Profitability

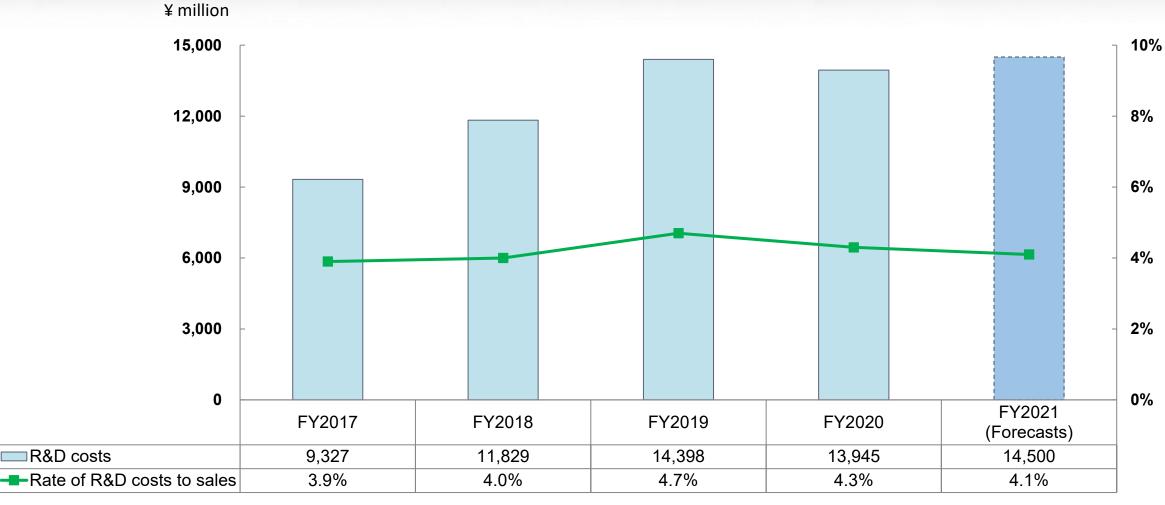


## 2 - 2 Dividend payout ratio and dividends



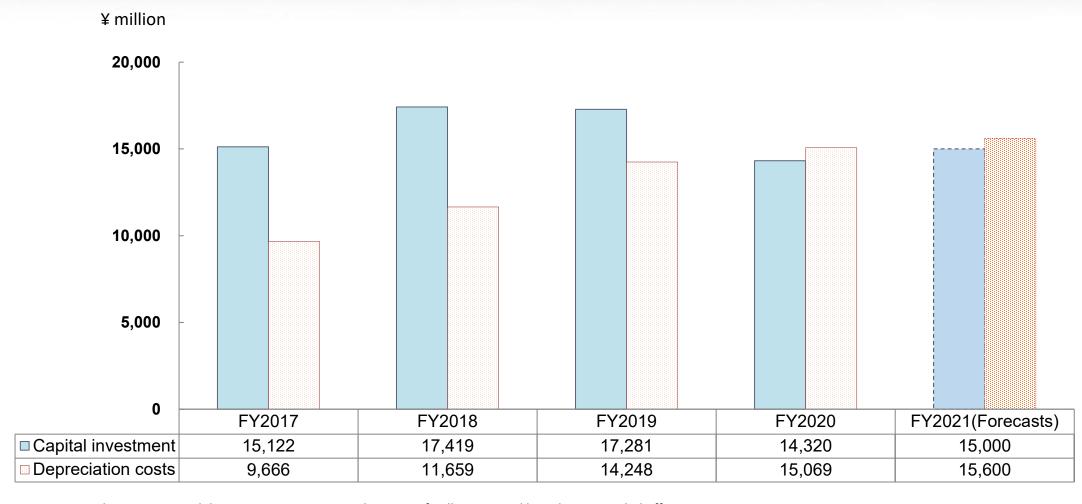
Note: Figures are expressed in units of million yen and have been rounded off.

## 2 - 3 Research and development costs



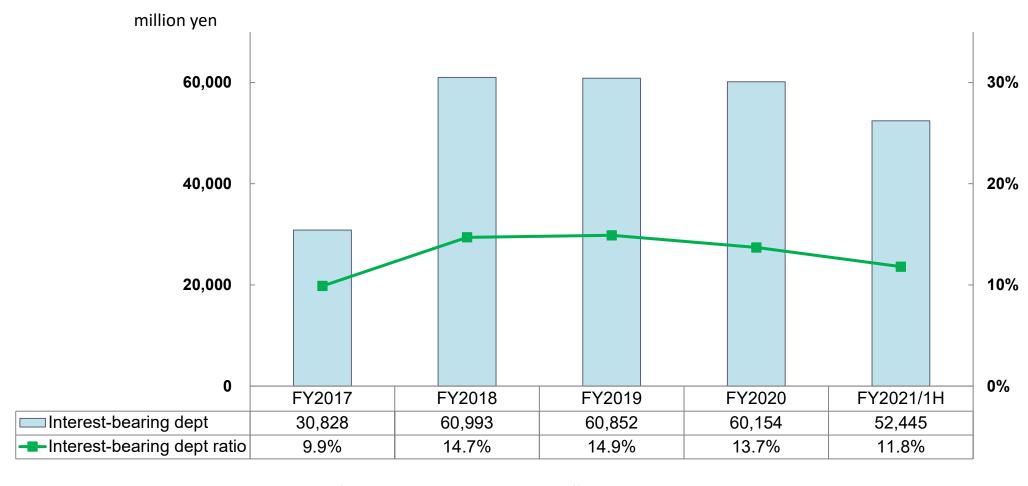
Note: R&D expense are expressed in units of million yen and have been rounded off.

## 2-4 Capital investment



Note: Capital investment and depreciation are expressed in units of million yen and have been rounded off.

## 2 - 5 Interest-bearing liabilities



Note: Liabilities with interest are expressed in units of million yen and have been rounded off.

## 3-1 Overview of non-consolidated and consolidated closing accounts

Non-consolidated

Consolidated

Unit: 10(	) million	yen
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Non-consolidated closing of accounts					
	FY2020 1H	FY2021 1H	Amounts	Rate (%)	
Sale	580	688	108	18.7	
Operating profit	36	82	45	124.6	
Current profit	61	130	68	111.4	
Profit attributable to owners of parent	53	104	51	96.7	
Net profit per share - yen/share -	51.2	100.7			

	Domestic companies (11)					
FY2020 FY2021 Amounts Rate (%						
Sale	404	430	26	6.5		
Operating profit	5	8	3	67.9		

	Oversea	s compa	nies (18)	
	FY2020 1H	FY2021 1H	Amounts	Rate (%)
Sale	609	892	282	46.4
Operating profit	30	61	30	100.6

NIHON NOHYAKU (11)						
	FY2020 1H	FY2021 1H	Amounts	Rate (%)		
Sale	290	319	28	10.0		
Operating profit	15	15	△ 0	△ 0.8		

Consolidation adjustment accounts (deleted)				
	FY2020 1H	FY2021 1H		
Sale	△ 498	△ 646		
Operating profit	1	△ 8		

Note: Figures are expressed in units of 100 million yen and have been rounded off.

## 3 - 2 Consolidated Subsidiaries - 16 companies in Japan 1 -

Segment	Consolidated subsidiary	Capital	Controlling Share : %	Line of business
Chemicals	ADEKA CHEMICAL SUPPLY CORP.	¥ 104million	100.00 (Indirect ownership: 5.57)	Sales of chemical products, and the development, manufacturing and sales of metal processing oils, etc.
Chemicals	ADEKA CLEAN AID CORP.	¥ 140million	100.00	Development and sales of kitchen detergents for commercial use, industrial detergents, etc.
Chemicals	OXIRANE CHEMICAL CORP.	¥ 600million	51.00	Manufacturing and sales of epoxy plasticizers, etc.
Food products	ADEKA FOOD SALES CORP.	¥ 42million	100.00	Sales of edible processed oils and fats for confectionary and breads, and sales of other foodstuffs, etc.
Food products	YONGO CO.,LTD.	¥ 18million	92.64	Wholesaling of ingredients for confectionery and bakery business use.
Food products	ADEKA FINE FOODS CORP.	¥ 50million	100.00	Manufacturing and sales of mayonnaise products, oil and fat processed food products and processed products using seafood.
Food products	UEHARA FOOD INDUSTRY CO.,LTD.	¥ 70million	100.00	Manufacturing and sales of flour paste products, bean-jams and retort pouch foods.
Food products	CROWN CO.,LTD.	¥ 10million	100.00	Wholesale business of food materials such as fatty oils, flour milling and flavors and processed foods.

## 3 - 2 Consolidated Subsidiaries - 16 companies in Japan 2 -

Segment	Consolidated subsidiary	Capital	Controlling share: %	Line of business
Life science	NIHON NOHYAKU CO.,LTD.	¥14,939million	51.00	Agrochemicals, Wood Preservative, Agricultural Materials, Pharmaceuticals & Veterinary Products
Life science	NICHINO RYOKKA CO.,LTD.	¥160million	100.00 (Indirect ownership: 100.00)	Sales of Chemical/Pesticides for Professional Turf, Planning for GOLF Courses and Amenity Areas
Life science	NICHINO SERVICE CO.,LTD.	¥3,400million	100.00 (Indirect ownership: 100.00)	Production and Logistic Services of Agrochemical, Cultivation & Management of Experimental Field/Laboratories
Life science	NIHON ECOTECH CO.,LTD.	¥20million	100.00 (Indirect ownership: 100.00)	Agrochemical Residue Analysis, Chemical Substance Safety Testing, and Related Activities
Life science	AGRIMART CORP.	¥50million	100.00 (Indirect ownership: 100.00)	Sales of Termite Control Agents/Devices, Pest Control Agents/Devices
Others	ADEKA LOGISTICS CORP.	¥ 50million	100.00	General and principal contracting of logistics for the company, warehousing, leasing of vehicles, etc.
Others	ADEKA ENGINEERING & CONSTRUCTION CORP.	¥ 130million	100.00	Design, construction, and construction supervision of facility plants, and facilities maintenance.
Others	ADEKA LIFE-CREATE CORP.	¥ 65million	100.00 (Indirect ownership: 20.00)	Trading, brokerage and management of real estate, property and life insurance agency, sales in the OA equipment area, and management of buildings and company-owned apartments

## 3-3 Consolidated Subsidiaries - 24 overseas companies 1 -

Country	Segment	Consolidated subsidiary	Capital	Controlling Share : %	Line of business
U.S.	Chemicals	ADEKA USA CORP.	US\$1 million	100.00	Sales of chemical products.
U.S.	Chemicals	AMFINE CHEMICAL CORP.	US\$16 million	60.00	Manufacturing and sales of polymer additives.
U.S.	Chemicals	AM STABILIZERS CORP.	US\$8.5 million	100.00 (Indirect ownership: 100.00)	Manufacturing and sales of polymer additives.
U.S.	Life science	NICHINO AMERICA, INC.	US\$0.7 million	100.00 (Indirect ownership: 100.00)	Sales and R&D of agrochemicals in America
U.K.	Life science	NICHINO EUROPE CO.,LTD	0.03 million	100.00 (Indirect ownership: 100.00)	Sales and R&D of agrochemicals in Europe
BLAZIL	Life science	SIPCAM NICHINO BRASIL S.A.	R\$223.89 million	50.00 (Indirect ownership: 50.00)	Production and sales of agrochemicals in Blazil
GERMANY	Chemicals	ADEKA Europe GmbH	€0.5 million	100.00	Sales of chemical products.
FRANCE	Chemicals	ADEKA POLYMER ADDITIVES EUROPE SAS	€3 million	100.00 (Indirect ownership: 100.00)	Manufacturing and sales of polymer additives.
CHINA	Chemicals	ADEKA (CHINA) CO., LTD.	US\$31 million	100.00	Sales of chemical products.
CHINA	Chemicals	ADEKA FINE CHEMICAL (SHANGHAI) CO., LTD.	US\$20.5 million	100.00	Manufacturing and sales of polymer additives, functional resins, electronic materials and similar products.
CHINA	Chemicals	ADEKA FINE CHEMICAL (CHANGSHU) CO., LTD.	US\$21.54 million	50.00	Manufacturing and sales of polymer additives.
CHINA	Food products	ADEKA FOODS (CHANGSHU) CO., LTD.	US\$23 million	70.00	Manufacturing and sales of processed oils and fats, processed foods.
CHINA	Chemicals	ADEKA FINE CHEMICAL (ZHEJIANG) CO.,LTD.	US\$30 million	100.00 (Indirect ownership: 100.00)	Manufacture and sales of chemical products such as polymer additives.

## 3-3 Consolidated Subsidiaries - 24 overseas companies 2 -

Country	Segment	Consolidated subsidiary	Capital	Controlling Share : %	Line of business
TAIWAN	Chemicals	CHANG CHIANG CHEMICAL CO., LTD.	NT\$30 million	50.50	Sales of polymer additives and plasticizers .
TAIWAN	Chemicals	ADEKA FINE CHEMICAL TAIWAN CORP.	NT\$200 million	100.00	Manufacturing and sale of chemical products.
TAIWAN	Life science	TAIWAN NIHON NOHYAKU CO.,LTD	NT\$40 million	57.00 (Indirect ownership: 57.00)	Sales and R&D of agrochemicals in Taiwan
INDIA	Life science	NICHINO INDIA PVT. LTD.	₹3.85 million	100.00 (Indirect ownership: 100.00)	Production, sales and R&D of agrochemicals in India
INDIA	Life science	NICHINO CHEMICAL INDIA PVT. LTD.	₹10.5 million	100.00 (Indirect ownership: 100.00)	Production and sales of agrochemicals in India
SOUTH KOREA	Chemicals	ADEKA KOREA CORP.	₩15 billion	100.00	Manufacturing and sale of chemical products.
THAILAND	Chemicals	ADEKA FINE CHEMICAL (THAILAND) CO.,LTD.	‼ 350 million	81.00	Manufacturing and sale of chemical products.
SINGAPORE	Chemicals	ADEKA (ASIA) PTE.LTD.	US\$ 0.8 million	100.00	Sales of chemical products.
SINGAPORE	Food products	ADEKA (SINGAPORE) PTE.LTD.	S\$8 million	90.00	Manufacturing and sales of processed oils and fats, frozen piecrusts and related food products.
Malaysia	Food products	ADEKA FOODS (ASIA) SDN.BHD.	MYR90 million	60.00	Manufacturing and sales of processed oils and fats.
UAE	Chemicals	ADEKA AL OTAIBA MIDDLE EAST LLC	AED45.46 million	49.00	Manufacture and sales of polymer additives, Sales for Chemicals and Foods

## 3 - 4 Equity method - applicable companies -

Equity method-applicable companies	Capital	Controlling Share : %	Line of business
CO-OP CLEAN CO., LTD.	¥80 million	46.88	Development and sales of soap, detergents and similar products.
SHOWA KOSAN CO.,LTD.	¥550 million	21.78	Sale of synthetic resins, chemical products, industrial materials, electronic materials and environmental concerns.
AGRICULTURAL CHEMICALS (MALAYSIA) SDN. BHD.	MYR2.05 million	24.18 (Indirect ownership: 24.18)	Production and sales of agrochemicals in Malaysia
SIPCAM EUROPE S.P.A.	€36.94 million	20.00 (Indirect ownership: 20.00)	Production and sales of agrochemicals in Europe
NICHINO VIETNAM CO.,LTD	VND22,680 million	100.00 (Indirect ownership: 100.00)	Production and sales of agrochemicals in Vietnam
TAMA KAGAKU KOGYO CO., LTD.	¥126 million	31.07 (Indirect ownership: 31.07)	Production and sale of organic synthetic chemicals

Note: The underlined company was added to the scope of equity method of the fiscal 2021

## 3 - 5 Core products of each business segments

Business category		Core products	
Reporting segment	Chemicals	Polymer Additives	Additives for polyolefins, PVC plasticizers/stabilizers, Flame retardants, and others.
		Electronics and IT materials	High-purity materials for semiconductors, AFES System and etching agents, Photo(Light)/heat curing materials, photoinitiators, Imaging materials, and others.
		Functional Chemicals	Epoxy resins, Polyurethanes, Water-borne resins, Surfactants, Lubricant additives, Kitchen detergent, Cosmetic ingredients, Polypropylene glycol, Hydrogen peroxide and derivative products, Water-swelling sealing materials, and others.
	Food products	Margarines, Shortenings, Oil and fats for chocolate, Oils and fats for frying, Whipping cream, Kneading cream, Fillings, Frozen pie crusts, Mayonnaise dressing, functional foods, and others.	
	Life science	Agrochemicals, Agricultural materials, Pharmaceuticals & Veterinary products, Wood preservative, and others.	
Other business		Designing of equipment plants, Construction and construction management, Maintenance of equipment, Logistic services, Warehousing, Leasing of vehicles, Real estate and insurance business, and others.	

## **Notice on Forecast Performance and Business Plans**

The forecast performance and business plans specified in this document have been prepared based on information available as of the date of publication, as well as on various prerequisites; therefore, the actual results may differ from these forecasts or plans depending on various factors that may arise hereafter.

In the event of any discrepancy between the Japanese original and this English translation, the Japanese original shall prevail.